

February 20, 2025

North Star Township
7700 Pequaywan Lake Road
Duluth, MN 55803

Dear North Star Property Owner:

Would you like to have access to fast, reliable, reasonably-priced internet?

We are writing to ask your assistance in estimating interest in a project to build out a fiber optic broadband network in North Star Township.

Our township has been approached by Mediacom with interest in applying for funding through the USDA Community Connect Program, for a fiber-to-the-home network. We need to show that there is a very good customer market in North Star to justify a Mediacom project and show where the interested customers are located.

North Star property owners have long depended on wireless internet because that has been the only source available; these include ATT, Starlink, and other satellite service. Fiber-to-the-home is a wired service that is generally faster than any of these wireless internet options. Fiber optic is also more reliable as it does not depend on weather, topography, clear sky or line-of-sight. Fiber would be in buried cables and generally protected from damage. Fiber internet is also able to scale up as speed demands typically increase.

In a grant-funded project such as this, Mediacom would build the fiber network and build the connection to your property, connect to your home or business, and provide a router so that you can connect your internet devices to the system – all paid by the grant and Mediacom, at no cost to you. Mediacom has shared it's cost structure, which we believe, for most people, will be cheaper and faster than their current wireless service:

Mediacom Non-promotional Project Pricing Feb 13, 2025

HSD Tier	Data Allowance (Gb)	Download/Upload (Mbps)	Price
Xtream Connect*	Unlimited	100/20	\$ 14.99
Internet 250	400	250/20	\$ 49.99
Internet 500	2000	500/30	\$ 99.99
Internet 1 Gig Unlimited	Unlimited	1000/50	\$ 129.99
Internet 1 Gig Sym	Unlimited	1000/1000	\$ 139.99
Internet 2 Gig	Unlimited	2000/1000	\$ 179.99

- Low-income qualified residents..see <https://mediacomcable.com/xtream-connect/>

In addition, Mediacom has offered the following message to North Star owners:

Project Statement: “Currently Mediacom is exploring a grant opportunity with North Star Township that will extend Fiber to the Home broadband service to customers of the township. While we would like to extend through the entire township, due to geography and cost we are only able to extend to segments of the township. In the areas where fiber will be expanded, we will provide speeds up to 2,000 Mbps download and 1,000 Mbps upload. We have packages that range in cost to fit the needs of residents and we also offer our Xstream Connect package to help households that meet certain criteria to gain access to broadband. More information on our Xstream Connect can be found here: <https://mediacomcable.com/xstream-connect/>. Our goal in this project is to close the digital divide and extend fiber throughout the area to continue providing a high quality broadband solution to residents, businesses, and community anchors in the township. This project is currently in the exploratory phase and we would love your feedback. You can contact our grants team via email at grants@mediacomcc.com or you can reach me directly at 850.934.2551 with any questions you may have.”

Thanks

Christopher Lord, Sr. Director, Government Partnership Opportunities

North Star Township wants to know if you are interested in a Mediacom option for broadband internet for your North Star property. **THIS IS NOT A REQUEST FOR A COMMITMENT TO SUBSCRIBE! We want to know who might be interested so that we can help Mediacom justify, design and map the network for interested owners.**

If you have an interest in the possibility of bringing Mediacom fiber optic to your North Star property, please share your name, phone number and North Star address. This information will be used to justify a Mediacom project and for project mapping only.

If successful, Mediacom will then contact you to see if you are still interested in subscribing. There is **NO COMMITMENT OF ANY KIND AT THIS TIME.**

PLEASE REPLY if you are interested (or not), you can either –

- **Mail this form back to North Star Township, OR**
- **Call one of our supervisors (<https://www.northstarmn.net/contact/>), OR**
- **Fill out this on-line survey: formurl.com/to/northstar*internet**

_____ **Yes, I'm interested (name)** _____ **(phone)** _____
North Star property address: _____

_____ **No, I'm not interested**

WE WELCOME FEEDBACK FROM ANY AND ALL NORTH STAR PROPERTY OWNERS

Thanks for your assistance,

Gary Mantay, Rod Saline, Jan Keough
North Star Township Board of Supervisors